BCTS Planting Contractor Rating System

Frequently Asked Questions

Q. How are points awarded in the rating system?

A. There are three key performance indicators (KPI) which are assessed. KPIs include: Safety (4 criteria); Project Management (7 criteria); and Quality (4 criteria). Each KPI's criteria can obtain a score between 0-5 points. KPI's are assessed and scored on a rating form for each BCTS planting contract.

Ratings Examples – Please use the best number that fits 0 to 5.

0 = Barely Meet contract minimum requirements

3 = Some exceptional but general above minimums.

5 = Did above and beyond exceptional work.

Q. How is a rating calculated?

A. A contractor receives a points total for each contract within the 3 year assessment period. The total points for all contracts over the assessment period are then averaged and adjusted based on the number of contracts and the complexity (average size of contracts) to give a final rating score. The rating score is converted to a percentage of between zero and 7%. (The 7% rating percentage would be for the highest performers with a large number of large complex contracts). The percentages will be the bid price rating advantage.

Q. What is the maximum price advantage over a 3 fiscal year period?

A. The maximum price advantage over a 3 fiscal year period is 7%.

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Q. Is every BCTS planting contract going to be rated using the rating system?

A. Yes, as of April 1, 2016, every BCTS planting contract will have a rating done on it regardless of a contractor being in the program or not.

Q. When will BCTS start posting planting contracts onto BC Bid that are using the rating system?

A. The pilot stage for the program started fall of 2016. Moving forward selected tenders using the rating system with be solicited and clearly identified as using the rating system.

Q. Will all BCTS planting contracts be using the "BCTS Planting Contractor Rating System"?

A. No, BCTS reserves the right to tender some of its planting contract solicitations on BC Bid without the rating system.

Q. Can a contractor not participating in the rating system still bid on BCTS Planting contract solicitations using the rating system?

A. Yes. However, a non-participating contractor will not receive any rating adjustment. Note, contractors who opt into the rating system but do not have any recent BCTS contracts will not be given a rating and their tenders will not be adjusted.

Q. How is a rating applied to a tender bid?

A. On BCTS planting contract solicitations using the rating system, a contractor participating in the rating system will have **their bid** reduced by the percentage price advantage of their rating. This will give an "adjusted" bid. After all tenders from contractors in the rating system have been adjusted, the lowest bidder at that point will be the one awarded the contract. The lowest bidder could still be a contractor who is **not** in the rating system.

Q. Does BCTS sign the contract to the lowest "adjusted" bid price?

A. No, the adjusted tender bids are only used to determine the lowest bidder. The contract will be awarded at the original tendered price, if the contractor in the rating system is the lowest bidder after bids are adjusted.